

# Harness the Power of Replicon and Deltek Costpoint Integration

## Replicon Time Tracking for Government Contracting



Replicon's configurable time-tracking platform for government contracting integrates with Deltek Costpoint seamlessly to help businesses effectively manage project time tracking. Simultaneously, the platform promotes compliance with governmental accounting and timekeeping requirements, while supporting key controls and certifications, such as GDPR, ISO/IEC 27001:2013, NIST 800-171 and NIST SP 800-53, and SOC 1 and SOC 2.

## The Integration Challenge

The absence of a single source of truth for time data, exacerbated by the use of multiple disparate time-tracking systems, underscores the imperative for heightened automation to streamline project time tracking and workforce management solutions. There is a need to address the challenges related to the lack of real-time visibility into project progress and budget adherence, and the enormity of increasing data silos. The critical need for improvements in billing and payroll efficiency becomes evident, as inefficiencies in these areas directly impact project delivery and win rates, while simultaneously presenting a significant hurdle for government contracting businesses aspiring to be audit-ready.

In response to stringent government contracting compliance standards, there is a growing demand for a time-tracking solution that offers a unified and accurate source of truth

for time data, ensuring transparency and precision in record-keeping. The tech-savvy workforce in government contracting demands a modern, intuitive, and mobile interface that's accessible anytime and anywhere. A transformative shift is underway in government contracting, necessitating increased focus on configurability, scalability, and innovation with AI/ML technologies to navigate the continuously evolving government contracting business environment.

In order to facilitate informed decision-making and audit readiness within projects, government contracting businesses are actively seeking real-time visibility into key project metrics and time data. This underscores the importance of an integrated time-tracking solution that can seamlessly integrate with Deltek Costpoint. It highlights the need for a time-tracking and workforce management solution that's designed to simplify time tracking while adhering to statutory government regulations and necessary compliance requirements.

## The Solution

In the dynamic realm of government contracting, where every project, hour, and dollar is critical, Replicon and Deltek unite to deliver an innovative, premium solution that's built exclusively for the government contracting industry. With over 25 years of time tracking expertise, Replicon brings unmatched leadership in time tracking, complemented by Deltek's extensive track record of serving over 9,600 government contracting customers. With this combined offering, customers benefit from a transformative time-tracking platform that easily integrates with Deltek Costpoint, while promoting compliance with governmental accounting and timekeeping requirements and supporting key controls and certifications, such as GDPR, ISO/IEC 27001:2013, NIST 800-171 and NIST SP 800-53, and SOC 1 and SOC 2.

### *Introducing Replicon Time Tracking Solution for Government Contracting Businesses That Offers:*

#### **A Single Source of Truth for All Time Tracking Tracking Needs**

Eliminate siloed time tracking by ensuring a centralized approach to project time capture and time off booking, and seamlessly manage time tracking for all your workforce management needs, such as time & attendance and schedule management with a built-in labor compliance library.

#### **AI-powered Time Capture With ZeroTime™**

Liberate your employees from traditional timesheets by enabling them to reap the benefits of pre-populated AI-powered timesheets, which capture accurate work and time data from more than 100 collaboration tools like Slack, Jira, Asana, and Zoom.

#### **Enhanced Configurability and Flexibility**

Replicon's time-tracking solution supports all use cases around time for the government contracting industry, by role and business function. The configurable solution can meet your unique business requirements versus you configuring your processes to fit the solution. Preconfigured templates are personalized to demonstrate what is needed while preserving its simple yet modern look and feel. Our time-tracking solution enables faster deployment for government contracting businesses with out-of-the-box configuration capabilities.



### **Simplified Workforce Management With Labor Law Compliance**

Our library of information on labor laws helps you minimize the burden of compliance management. Replicon supports continuous pay, work, and leave compliance across 85+ countries as part of our time-tracking platform for Government Contracting businesses. An industry-leading model of combining in-house labor compliance lawyers, product experts, and flexible and scalable technology is at the core of Replicon's compliance assurance program of checks and balances, delivering continuous pay, work, and leave compliance for businesses.

### **Mobile Time Capture and Approvals**

The mobile and modern interface is easy to use and accessible to all employees and remote workers. User experience is tailored to each group and location to meet the unique requirements of your government contracting business. Empower your employees with self-service capabilities like accurately managing project time capture, time & attendance, schedules, and booking time off, from any device, anywhere, and at any time. Also, instantly review pending timesheets and time off approvals to reduce delays and experience increased accuracy in billing and payroll.

### **Intelligent Timesheet Validations and Approvals**

Configure our time-tracking solution to meet your localization requirements, leveraging comprehensive end-to-end workflows and a flexible engine. Additionally, create approval workflows based on the hierarchies within your government contracting business – single, multi-level approval, or dynamic routing.

### **Global Governance With Local Optimization**

Replicon's time-tracking solution enables global governance and supports organizational hierarchy and business processes, while supporting all localization needs, such as templates, workflows, languages, currencies, and more.

### **Built-in Security**

Experience enhanced security with Replicon's time-tracking solution for government contracting. We offer single sign-on & multi-factor authentication capabilities to match your business needs and requirements for enhanced security. IP Filtering enables your employees to log in using valid networks across your enterprise only. Additionally, we add enterprise-grade security layers at each and every level – application security, database security, network protection, and disaster recovery.

### **Secure Solution for Government Contracting**

Replicon undergoes semi-annual SOC 1 and annual SOC 2 audits to ensure security measures. We adhere to FedRAMP Low and GDPR. We are ISO/IEC 27001:2013 certified and satisfy multiple controls from NIST 800-171 and NIST SP 800-53. Additionally, we comply with DCAA requirements for accounting and time-keeping and gain support for FAR, CAS, DCMA, and ASC.

### **Flexible Reporting and Analytics**

Configure reports and live dashboards to track labor costs, overtime, billing, and gross pay. Schedule reports with time and gross pay data to be emailed regularly to key people in your government contracting business.



# Key Integration Capabilities

The native integration of our time-tracking platform with Deltek Costpoint for government contracting businesses makes it possible to sync application workflows in real time. The integration architecture enables the speed of deployment within an organization's runtime environment for more resiliency.

Our platform offers a modern and configurable user experience across desktop and mobile to optimize cash flow and resources, leverage deep project and cost visibility, and manage contracts. It promotes compliance with governmental accounting and timekeeping requirements to power project success from start to finish.

## Instead of creating hundreds of point-to-point data flows, you can:

### Sync Data Between Deltek Costpoint and Replicon

Automatically sync from Deltek Costpoint to Replicon all users/employees and their related attributes, leave entitlements, organizational data and structure, project WBS, billing rates/roles, and resource assignments.

### Seamlessly Sync Approved Data Between Replicon and Deltek Costpoint

With the native integration between Replicon and Deltek Costpoint, government contracting businesses can automatically sync approved time data from Replicon to Deltek Costpoint for more efficient and accurate billing, costing, and payroll processing.

### Capture Your Time Data Intelligently for Better Visibility

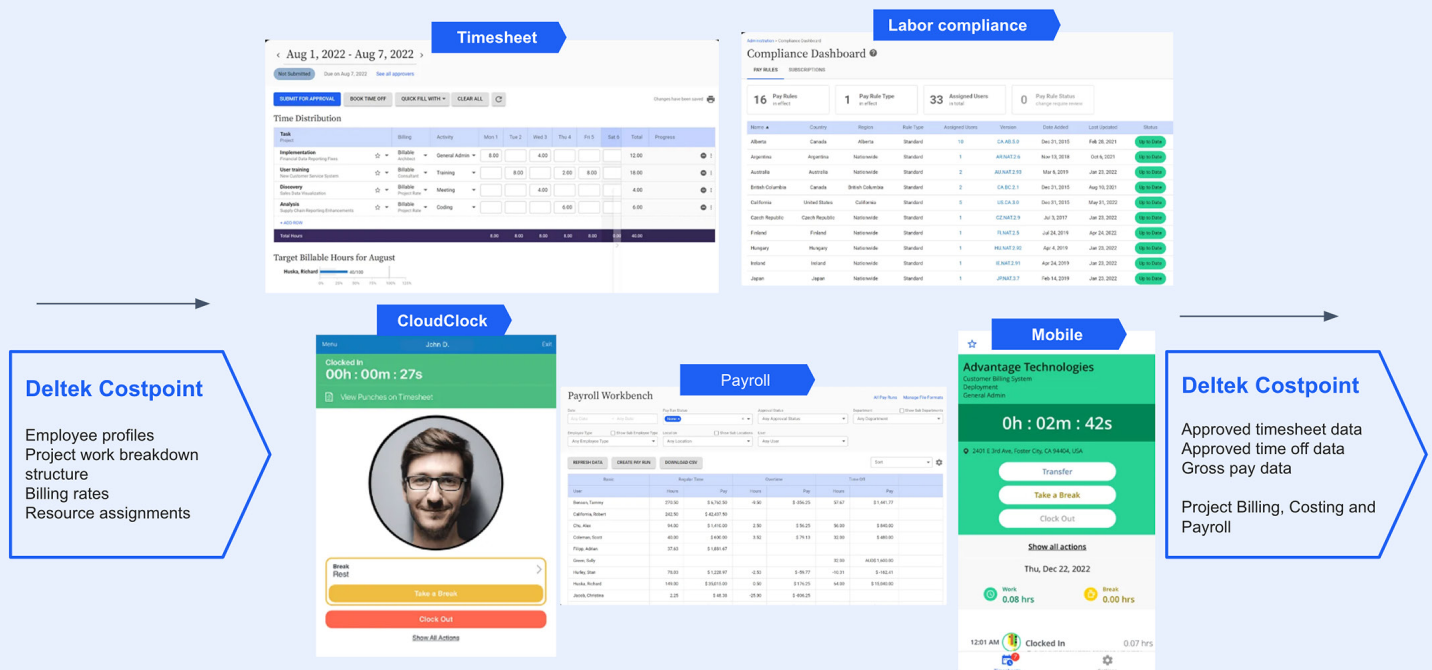
Enable government contracting businesses to capture, validate, and transform project time data for better visibility and time-to-revenue process optimization.

### Transfer Data Back to Deltek Costpoint for Client Billing and Costing

With Replicon's time-tracking solution, government contracting businesses can increase their invoice-to-cash process by capturing all the approved data from Replicon back to Deltek Costpoint ERP for billing and costing purposes.

### Transfer Data Back to Deltek Costpoint for Payroll Purposes

Enable government contracting businesses with faster payroll processing by capturing all the approved gross pay data from Replicon back to Deltek Costpoint for payroll processing.





## Replicon Time Tracking with Deltek Costpoint

**Deltek | Replicon**

### Technical Integration

#### Main Integration Workflows:

- Import and continuously sync Deltek Costpoint Employee data and related attributes to Replicon Users
- Import and continuously sync Deltek Costpoint Project WBS to Replicon Projects & Tasks
- Import and continuously sync Deltek Costpoint Billing Rates/Roles and Resource Assignments to Replicon
- Sync Deltek Costpoint Customer data to Replicon Clients
- Import and sync validated and approved time data from Replicon to Deltek Costpoint for project costing, billing, and pay
- Import and sync gross pay data from Replicon with Deltek Costpoint for payroll processing

### About Deltek | Replicon

Recently acquired by Deltek, Replicon delivers AI-powered time and resource management for global businesses. The market-leading Workforce Management Solutions provide a single source of truth for Time, Expense, Projects, Resources, Skills, Billing, Costing, Pay, Revenue Recognition, and Compliance. This empowers the world's leading project and service-driven organizations to better manage complex demands with real-time access to accurate data for informed decision-making. Designed for global scalability and configurability, Deltek | Replicon enables businesses to drive both global governance and local administration across distributed teams, resulting in increased productivity and streamlined business operations. With 30 years of industry experience, Deltek | Replicon serves businesses in 85 countries across 25 industries, including the Fortune 100. For more information, please visit [www.replicon.com](http://www.replicon.com).

Want to try it for your business? Contact Us

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